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# NicLen Makes Huge Robe Investment

## Products Involved

**FORTE®** **iSpiider®**

Leading German rental and “prime dry hire service” specialist NicLen, headquartered in Dortmund, has made a massive investment in Robe moving lights – with a three-figure quantity of FORTES and iSpiiders delivered by Robe Germany which is now available from current rental stock for all clients.

The NicLen CEOs Nico Valasik and Jörg Stöppler commented, “FORTES are appearing increasingly frequently on event and artist riders and requests for this fixture have increased substantially this year since the product was launched. We ensure that our clients have the very best tools at their disposal to help achieve spectacular results.”

The Niclen team were impressed generally with Robe’s TRANSFERABLE ENGINE™ (TE) LED technology which is at the core of the FORTE and see it a great feature for a busy rental facility.

The hugely flexible TE concept, which is unique to Robe, offers the option of having different and interchangeable LED engines – high powered, high CRI, ‘tungsten’, etc., – in the same fixture hardware, which can be quickly changed / ‘transferred’ in between 5 and 7 minutes!

As live shows and events started again intermittently during the second half of 2021, there has been a huge spike in the demand for high powered fixtures like FORTE for the larger ones.

The NicLen crew also like the colour mixing, zoom range and the overall light and image quality as well as the colour temperature range of the FORTES.

The iSpiiders were an obvious choice as a robust luminaire for festivals and outdoor events, which have dramatically increased during the pandemic as outdoors is considered a much safer environment in a Covid context. However, as meteorology continues to be erratic,

properly weatherised fixtures like the IP65 rated iSpiider are in high demand, especially as they can be run without unsightly domes and other coverings!

The new fixtures were delivered by Robe Germany, and they join NicLen's already substantial stock of moving lights.

The relationship between Robe and NicLen dates back at least 10 years. The current rental stock also features ESPRITES, BMFL Blades, Washes and WashBeams, BMFL FollowSpots, RoboSpot control systems, LEDBeam 150s, Spiiders, MegaPointes, iPointes, and Pointes plus some from the vintage AT series ... which are still going strong and are ideal for applications where budgets are tighter!

The experience with these classic Robe fixtures has highlighted the great value and ROI of the brand, something that, coupled with TE technology and the contemporary lightsources, has been taken to a new level by Robe.

Photo Credit: NicLen Prime Dry Hire Service, features NicLen Co-CEO / CCO Jörg Stöppler with the Robe FORTES and iSpiiders in NicLen's warehouse in Dortmund, Germany.

